

At the core of Lendable is the belief that fair credit can alleviate poverty. We believe in the power of alternative lending to extend access to credit quickly and to the maximum number of people. In doing so, we believe that populations which have been disproportionately left out of the economic system: informal sector workers, women, the young, the elderly, etc., can gain access through these new models of lending, creating more equity in society and driving economic growth.

We believe that SMEs need credit for working capital to grow their businesses.

We believe that individuals and SMEs need credit to finance productive assets to increase their income or decrease their cost base.

We believe that consumers need credit to smooth their income, mitigate economic shocks, and manage unexpected and recurring expenses.

We believe that individuals and SMEs need credit to access renewable energy assets that are cleaner and cheaper than alternatives.

As a founding signatory of Goodwell Investments and IFC's Responsible Investor Guidelines, we consider alternative lenders' practices in our investment decision-making process. We strive to work with responsible alternative lenders and to help them improve. We also acknowledge that different stages of a company call for different standards and practices. As our clients grow their businesses, we believe in ensuring these practices develop with that growth.

We believe responsible lending involves...

1. Supporting improved board governance, financial oversight, and management practices of our client companies.
2. Identifying and assessing risks during due diligence and managing these during the course of the investment. Working with clients to improve their ability to proactively monitor risk through technology and processes.
3. Ensuring our clients and their contracts comply with existing regulations on customer protection, business ethics, and financial crime risk.
4. Creating interoperability with our clients by building integrations with their systems and working with bank and payment systems to ensure the flow of information.
5. Promoting the responsible use of data and data management through implementing data privacy standards and stating the use of data clearly in contracts.
6. Promoting transparent risk-based pricing that enables profitable lending models.
7. Ensuring our clients comply with existing regulations and that they clearly communicate the terms, conditions and other relevant information to customers.
8. Encourage good customer service through customer surveys and after sales customer support. Build a strong understanding of the value of the product to the customer during due diligence.
9. Ensuring our clients make lending decisions on the basis of their customers' repayment capacity.
10. Tracking the impact of the companies we finance and our impact on helping our clients grow.

As with all innovation, we recognize the risks associated with digital financial services.

We do not...

- Extend financing to companies that do not comply with the highest standard of Anti Money Laundering and Foreign Corrupt Practices Act Laws.
- Extend financing or work with partners who explicitly work in any of the following sectors: gambling, tobacco, weapons, adult entertainment, defense contractors, or private prisons.
- Extend financing to companies that do not comply with all existing regulations.
- Extend financing to companies that use illegal collection practices.